

Marine Insurance Course 2005

■ The Marine Insurance Course 2005 was held for the fifth consecutive year on May 23rd- May 27th at The Swedish Club's head office in Göteborg and was once again fully booked. The 30 participants included representatives from 22 companies in the maritime industry, from no less than eleven countries. Most of the participants came from shipowner members of the Club, but we also had the pleasure of welcoming representatives from

brokers, a re-insurance company, and from the International Group.

Interest for the course remains high five years after the first course was held. The Club has therefore decided to offer the course for the sixth time on May 15th - 19th 2006. Further details about the course will be posted, with an application form, on www.swedishclub.com in early January, 2006.

We asked four of the participants the same two questions: **1 What were your expectations of the course at the time of application?**
2 What have you gained through attending the course?

Mr Bob Zether, Operations,
Transatlantic Services, Sweden

1 I applied to the course because in my job as vessel operator, I sometimes have to deal with various items that are covered by a P&I insurance. I also wanted to learn more about how P&I works and what is covered by the insurance, so that I know how to react if we have to use the P&I insurance.

2 I have learned more about the various forms of insurance that may be used through P&I, and I have had the opportunity to meet and get to know the persons working at The Swedish Club. Last but not least, I have got to know the other people taking the course, which may be good to have as a network in the future.

Captain Keith Obeyesekera, General Manager,
Reederei 'Nord' Klaus. E. Oldendorff, Cyprus

1 I applied to the course for two main reasons. Firstly to gain more knowledge on matters of insurance, obviously; and secondly to do some networking within the Club. Though I have a seafaring background, insurance is a subject that is/was never delved into very deeply while we were at college, and whatever I had learnt on the subject was through self-education. So I thought this would be a good opportunity to learn/refresh my knowledge from the experts. As I had met only very few of your staff, I also believed that this would be a good opportunity to network and place faces to names that I see/write to in our normal correspondence.

2 I gained a fair bit of knowledge, though most of it was basic at my level. However, that was expected and not a problem for me at all. I am glad that Joseph (*Capt. Joseph Josephides of Marlow Navigation*) and I could share our experience with the rest of the class. As to the networking side, I enjoyed myself very much and I believe that this was the greatest benefit of attending the course. Everyone at the Club was extremely helpful and made us all very welcome! The course itself was very well-organized and the extracurricular activities well thought out. I would wholeheartedly recommend it to any future candidate irrespective of age and experience, as the benefits are two-fold as explained above.



From left to right: Mr Bob Zether, Captain Keith Obeyesekera, Ms Sanne Hauschildt and Ms Melis Basarir.

Ms Melis Basarir, Marine Division,
HSBC Insurance Brokers, United Kingdom

1 When I applied to the MIC 2005, I hoped to enhance my marine insurance knowledge along with meeting in person our friends at The Swedish Club with whom we work on a day-to-day basis. However, I did not know what was waiting for me: five days of very well-prepared seminars, stimulating discussions and interesting case studies, along with excellent company. I have not only benefited from the superior experience of our lecturers, but felt at home in Sweden among very close friends thanks to their hospitality and warmth.

2 I had the opportunity to meet with The Swedish Club employees along with our clients and other delightful delegates from all around the world with various experiences in their fields bringing us altogether under the umbrella of shipping and marine insurance. Thanks to MIC 2005, now I have contacts all around the world from lawyers to charterers and I also benefit from the seminars everyday at work as a claims technician.

Ms Sanne Hauschildt,
P&I Claims Dept,
NSB Niederelbe Schiffahrtsgesellschaft, Germany

1 The main reason for attending the MIC 2005 was to meet in person the people we work with at the Club, and to get an impression of The Swedish Club's daily business. The second reason, of course, was to receive a broad outline of all particular insurance matters.

2 The variety of business fields present at the MIC 2005 stimulated positive discussions, debates on principles and raised interesting questions. With the limited amount of time available, it was – unfortunately – impossible to give answers to all questions and to finish all discussions. We greatly appreciated the time and kind hospitality at The Swedish Club in Göteborg.