



TEL P webinar
by
The Swedish Club

Loss Prevention team

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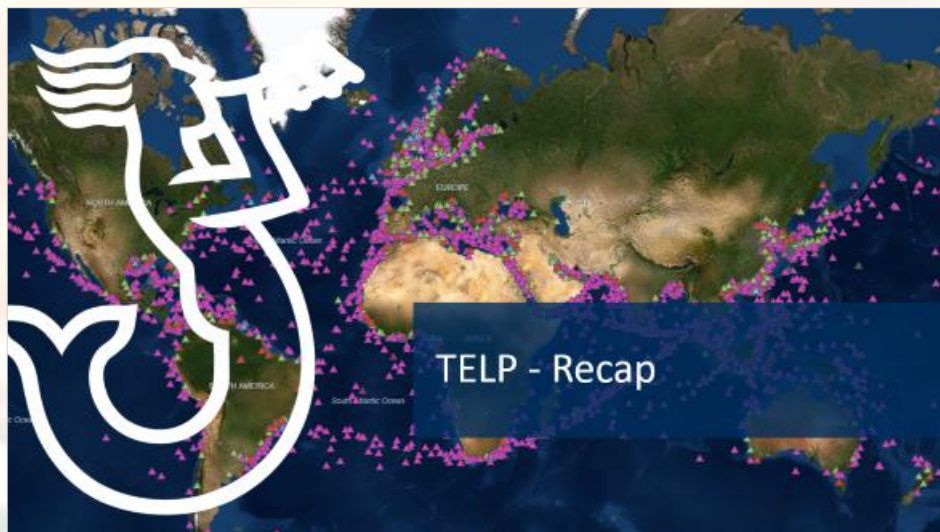
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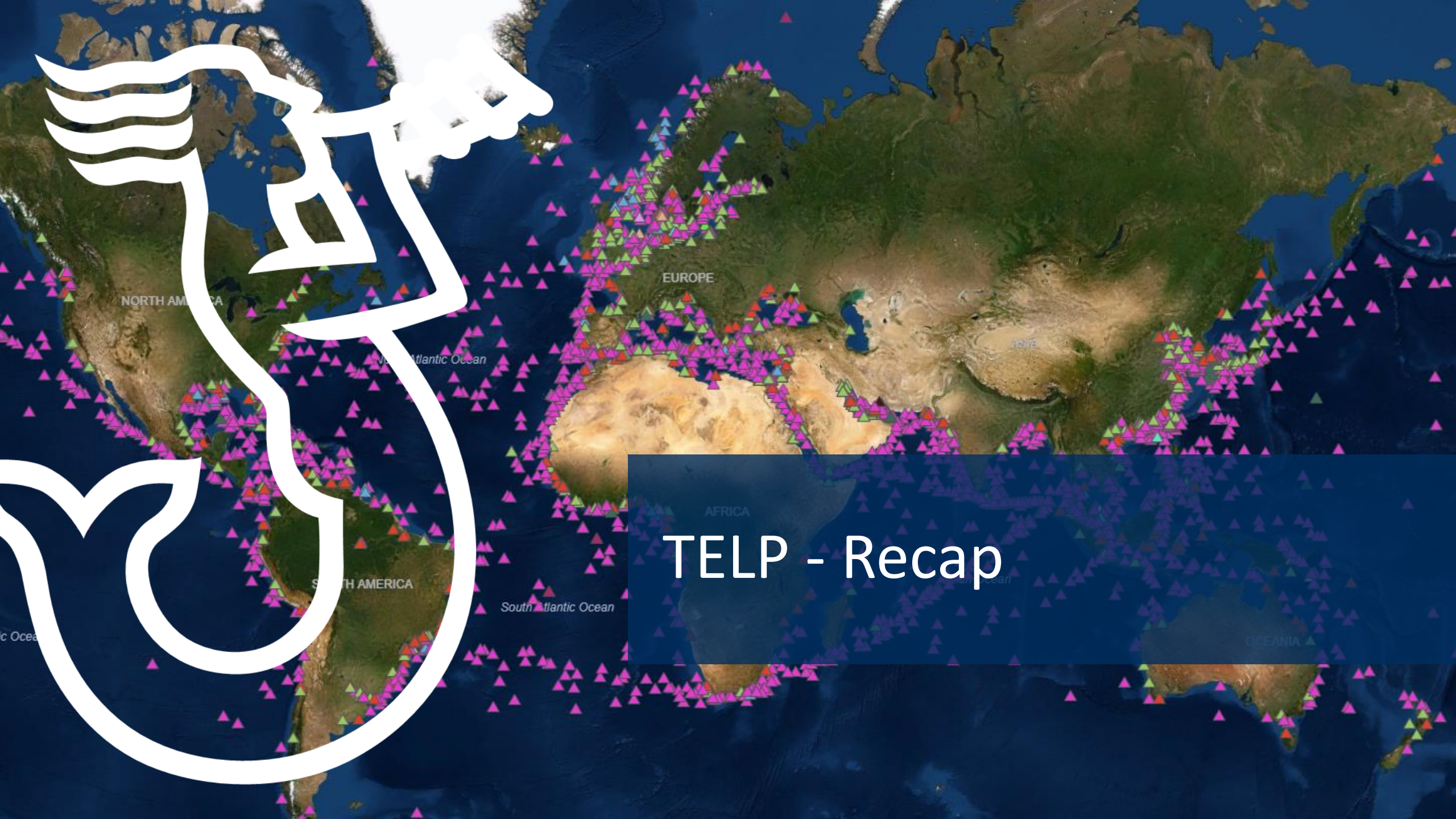


Joakim Enström
Loss Prevention Officer



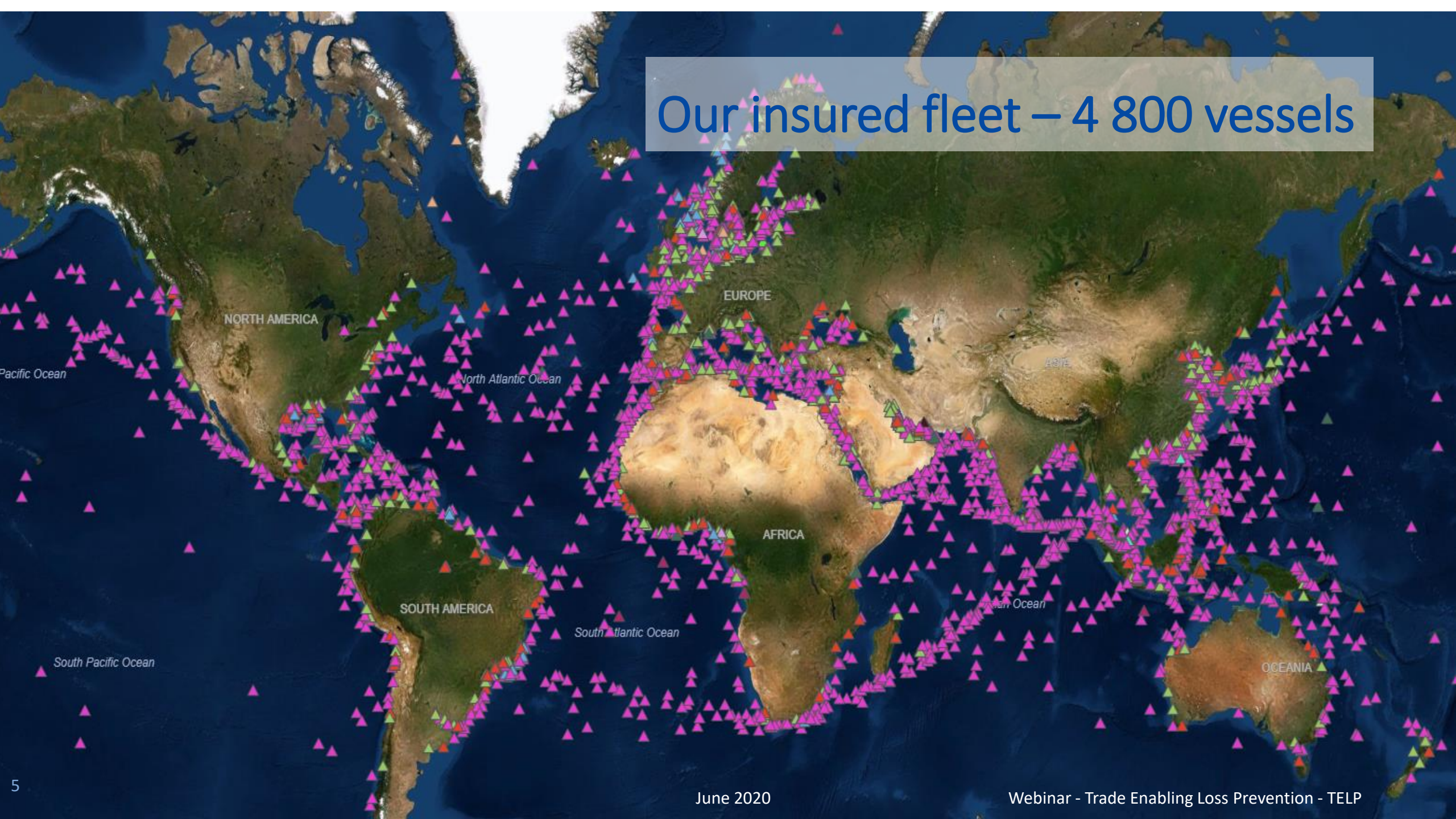
Agenda





TELP - Recap

Our insured fleet – 4 800 vessels



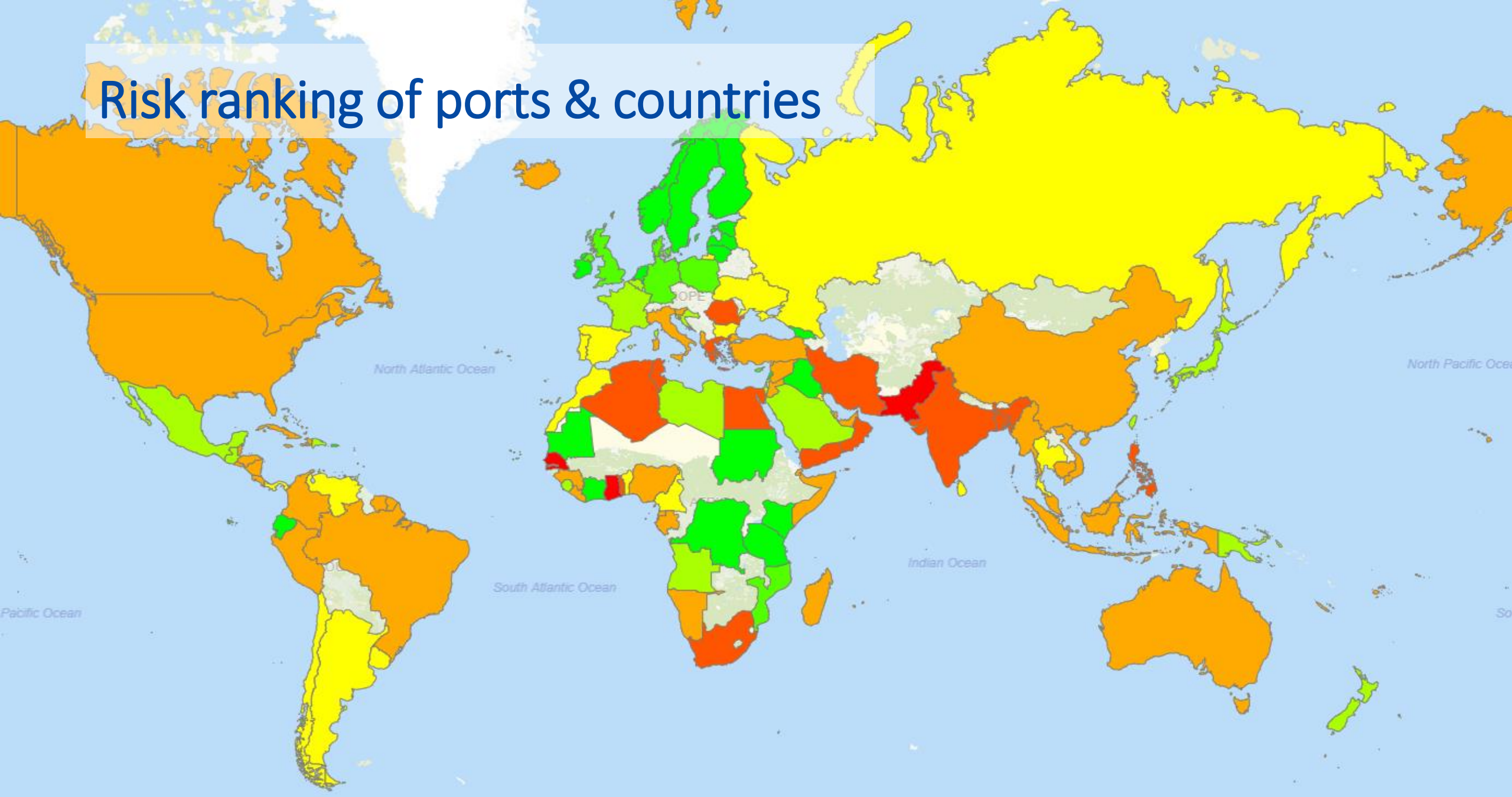
11 000 claims



1 million port calls



Risk ranking of ports & countries



TELP – the mechanics behind



Definition of hotspots



Profiling and feeding LP advices to delivery system



Constant monitoring of our insured vessels' AIS signals



Checking when insured vessel sets hotspot destination



Loss Prevention advice is sent to vessel

TELP advices

- Tailor-made for a vessel's destination
- Relevant for the specific type of vessel and cargo
- Includes current information from our local correspondent
- Transmitting approx. 100 messages/day
- 20% of our members have signed up
- Free-of-charge for all Club members





Loss Prevention survey – TELP feedback

General feedback I

“At the moment we get a message for every ship for every call.
This is too much.”

General feedback I

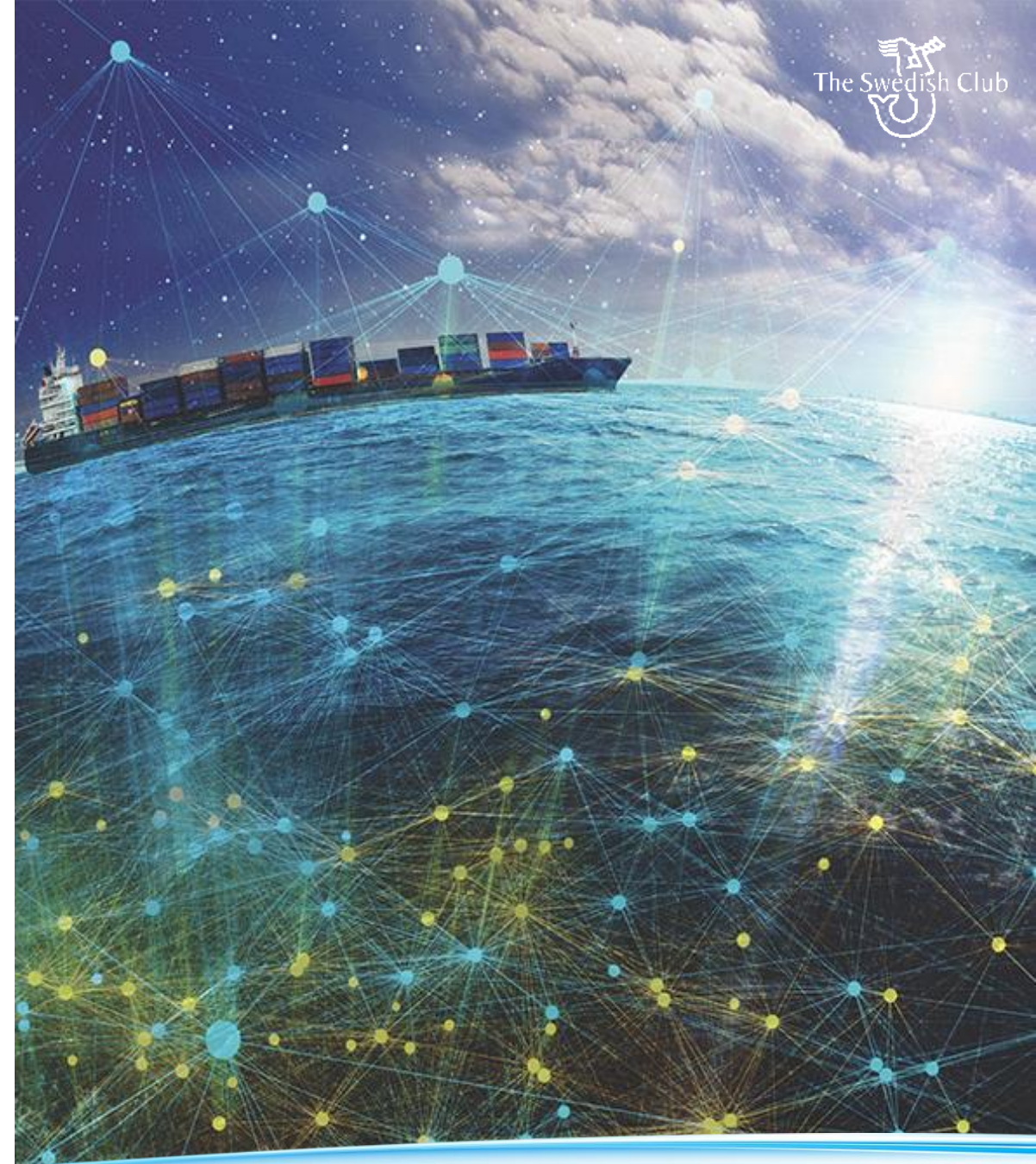
- **Send-out rules:**
 1. The advice is sent out 5 days prior to the ETA as entered by the vessel's crew. If the ETA is less than 5 days, the advice is sent out the following morning.
 2. The same advice is not re-sent to the same vessel for a 3-months period, unless the advice is updated.
- The COVID-19 situation has resulted in many advice
- **General advice to limit mail flow:**
 - Make sure it is the correct persons/functions who receive the advice

General feedback II

“Including as attachment, relevant local/port authority directives, would also be useful.”

General feedback II

- Information from local authorities is included when received from our network of correspondents
- We include information relevant for the daily operation of the vessel



General feedback III

“A centralised database accessible to members, managers and vessel would be useful.”

General feedback III

- A new site on SCOL, our online platform, will soon to be launched
- For access to SCOL, contact the person responsible for your insurance





TELP II – The way forward

TELP II – the way forward



Hotspots – constant evolving and updated as claims patterns change



Correspondents' contribution

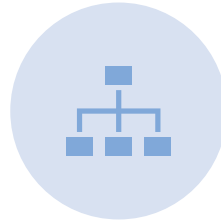


Cargo – refined cargo claim analysis

TELP II – the way forward, cont'd



Chinese advices,
translated



Structured access to all
advices on SCOL
platform



More robust
admin tool for
faster turnaround



Q&A

Question 1

How often do you revise the Loss Prevention advice?

A revision of our claim alerts is done every six month. We verify that the facts and figures are still up to date. We also ask if the correspondent would like to add or update any information in the alert.

A correspondent advice is updated more regularly. We receive updates on a regular basis from many of our local correspondents. This information is entered in the TELP system as a Correspondent advice which is sent out as long as the content is valid and relevant. When it is outdated it is removed from the system.

Question 2

After the introduction of TELP - have you seen a reduction of claims?

TELP has been in operation since the beginning of 2020 and it is still too early to evaluate the effect of the system. More statistical data is needed.

We have not seen a sharp rise in claims however – that is for sure. In about a year's time we will be able to evaluate and see how much TELP has influenced our claims statistics.

Question 3

Will the SCOL TELP database be pruned so that you can distinguish between active advice and historical advice?

The database will include only active advice. An advice is active as long as the content is relevant and up-to-date. An outdated advice will therefore not be available in the database.

Question 4

Could PSC information also be included?

At the moment we do not handle this type of information. We understand however that this information could be useful for our members. We will look into whether it would be possible to include such information in TELP.



The webinar has ended.
We wish you all a safe Summer.
The Loss Prevention Team